

<sup>1</sup> Net Surplus defined as Cashflow above FY 2016 baseline

<sup>2</sup> Working Capital initiatives not included in figures above

<sup>3</sup> Endowment / Real Estate workstream initiatives: #1041 and #1042 with one time cash impact of ~\$740K advanced to L4 week of Aug 28; not reflected in charts above

<sup>4</sup> Not included in FY19 target of \$20.9M initially; workstream added subsequently