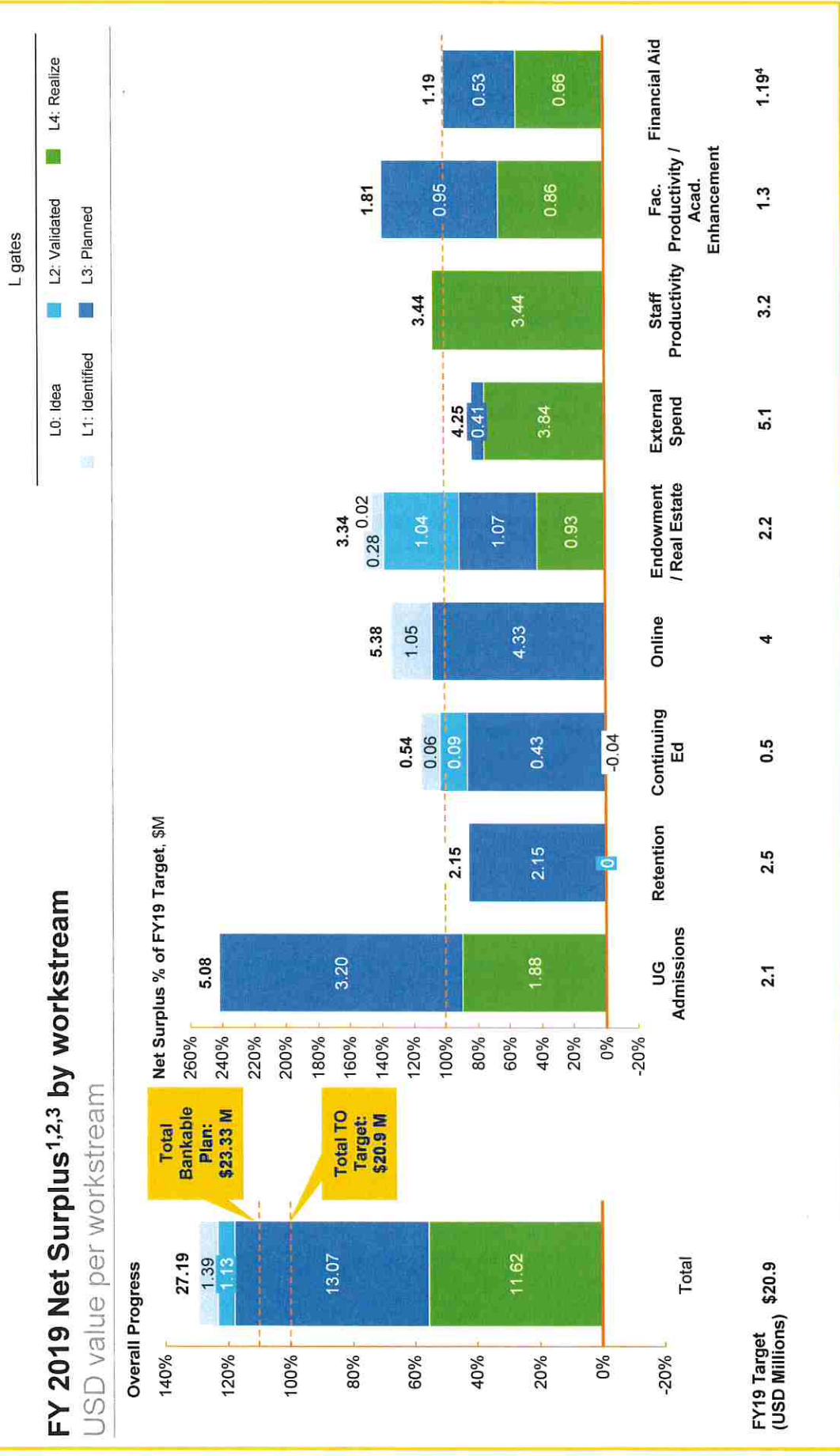


# Progress against FY 19 target by workstream

AS OF NOV 29



1 Net Surplus defined as cashflow above FY 2016 baseline  
 2 Working Capital initiatives not included in figures above  
 3 Endowment / Real Estate workstream initiatives: #1041 and #1042 with one time cash impact of ~\$740K advanced to L4 week of Aug 28; not reflected in charts above  
 4 Not included in FY19 target of \$20.9M initially; workstream added subsequently

# Progress against FY 19 target by workstream

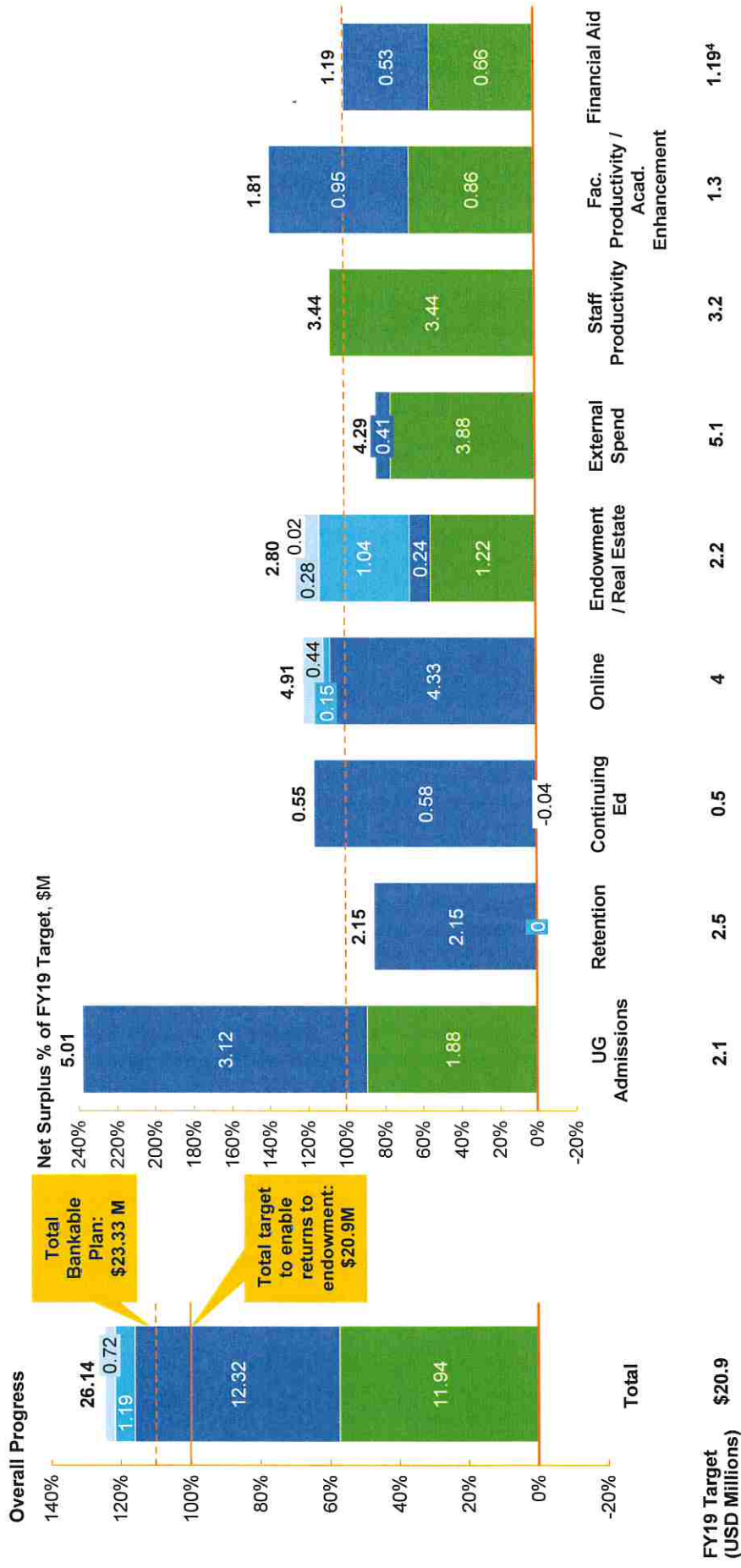
AS OF FEB 21

L gates

- L0: Idea
- L1: Identified
- L2: Validated
- L3: Planned
- L4: Realize

## FY 2019 Net Surplus<sup>1,2,3</sup> by workstream

USD value per workstream



1 Net Surplus defined as cashflow above FY 2016 baseline

2 Working Capital initiatives not included in figures above

3 Endowment / Real Estate workstream initiatives: #1041 and #1042 with one time cash impact of ~\$740K advanced to L4 week of Aug 28; not reflected in charts above

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